

Operating Budget

For Fiscal Years 2018



**CANCER PREVENTION & RESEARCH
INSTITUTE OF TEXAS**

December 1, 2017

TABLE OF CONTENTS

Budget Overview

- II.A. Summary of Budget by Strategy
- II.B. Summary of Budget by Method of Finance
- II.C. Summary of Budget by Object of Expense
- II.D. Summary of Budget Object Outcomes
- III.A. Strategy Level Detail
- IV.D. Estimated Revenue Collections Supporting Schedule

Budget Overview
85th Regular Session, Fiscal Year 2018 Operating Budget
Automated Budget and Evaluation System of Texas (ABEST)

542 Cancer Prevention and Research Institute of Texas
Appropriation Years: 2018-19

	2017	2018	2017	2018	2017	2018	OTHER FUNDS		ALL FUNDS	
							2017	2018	2017	2018
Goal: 1. Create and Expedite Innovation in Cancer Research and Prevention Servs										
1.1.1. Award Cancer Research Grants							245,987,134	252,113,419	245,987,134	252,113,419
1.1.2. Award Cancer Prevention Grants							26,043,833	28,037,956	26,043,833	28,037,956
1.1.3. Grant Review And Award Operations							12,913,988	14,590,510	12,913,988	14,590,510
Total, Goal							284,944,955	294,741,885	284,944,955	294,741,885
Goal: 2. Indirect Administration										
2.1.1. Indirect Administration							2,378,263	3,168,010	2,378,263	3,168,010
Total, Goal							2,378,263	3,168,010	2,378,263	3,168,010
Total, Agency							287,323,218	297,909,895	287,323,218	297,909,895
Total FTEs									29.0	35.0

2.A. Summary of Budget By Strategy

DATE : 11/30/2017

TIME : 12:49:50PM

85th Regular Session, Fiscal Year 2018 Operating Budget
Automated Budget and Evaluation System of Texas (ABEST)

Agency code: 542 Agency name: Cancer Prevention and Research Institute of Texas

Goal/Objective/STRATEGY	EXP 2016	EXP 2017	BUD 2018
1 Create and Expedite Innovation in Cancer Research and Prevention Servs			
1 <i>Cancer Research and Prevention Projects</i>			
1 AWARD CANCER RESEARCH GRANTS	\$251,513,500	\$245,987,134	\$252,113,419
2 AWARD CANCER PREVENTION GRANTS	\$26,938,196	\$26,043,833	\$28,037,956
3 GRANT REVIEW AND AWARD OPERATIONS	\$13,664,266	\$12,913,988	\$14,590,510
TOTAL, GOAL 1	\$292,115,962	\$284,944,955	\$294,741,885
2 Indirect Administration			
1 <i>Indirect Administration</i>			
1 INDIRECT ADMINISTRATION	\$2,357,665	\$2,378,263	\$3,168,010
TOTAL, GOAL 2	\$2,357,665	\$2,378,263	\$3,168,010

2.A. Summary of Budget By Strategy

DATE : 11/30/2017

TIME : 12:49:50PM

85th Regular Session, Fiscal Year 2018 Operating Budget
Automated Budget and Evaluation System of Texas (ABEST)

Agency code: 542 Agency name: Cancer Prevention and Research Institute of Texas

Goal/Objective/STRATEGY	EXP 2016	EXP 2017	BUD 2018
Other Funds:			
666 Appropriated Receipts	\$272,704	\$98,243	\$288,903
780 Bond Proceed-Gen Obligat	\$294,187,223	\$287,214,005	\$297,605,992
802 Lic Plate Trust Fund No. 0802, est	\$13,700	\$10,970	\$15,000
	\$294,473,627	\$287,323,218	\$297,909,895
TOTAL, METHOD OF FINANCING	\$294,473,627	\$287,323,218	\$297,909,895
FULL TIME EQUIVALENT POSITIONS	29.0	29.0	35.0

2.B. Summary of Budget By Method of Finance
 85th Regular Session, Fiscal Year 2018 Operating Budget
 Automated Budget and Evaluation System of Texas (ABEST)

DATE: 11/30/2017
 TIME: 12:50:19PM

Agency code: 542 Agency name: Cancer Prevention and Research Institute of Texas

METHOD OF FINANCING	Exp 2016	Exp 2017	Bud 2018
<u>OTHER FUNDS</u>			
666 Appropriated Receipts			
<i>REGULAR APPROPRIATIONS</i>			
Regular Appropriations from MOF Table (2016-17 GAA)	\$40,000	\$40,000	\$0
Comments: Product Development Research Grant Application Fees			
Regular Appropriations from MOF Table (2018-2019 GAA)	\$0	\$0	\$40,000
Comments: Product Development Research Grant Application Fees			
<i>RIDER APPROPRIATION</i>			
Art IX, Sec 8.07, Seminars and Conference (2016-2017 GAA)	\$62,102	\$0	\$0
Comments: 2015 CPRIT Conference Registration Fee Revenue UB			
Art IX, Sec 8.07, Appropriation of Collections for Seminars and Conferences (2016-2017 GAA)	\$185,930	\$77,391	\$0
Comments: 2017 CPRIT Conference			
Art IX, Sec 8.10, Credit & Charge or Debit Card Services (2016-2017 GAA)	\$4,153	\$1,169	\$0
Art IX, Sec 8.07, Seminars and Conference (2018-2019 GAA)	\$0	\$0	\$166,075
Art IX, Sec 8.10, Credit & Charge or Debit Card Services (2018-2019 GAA)	\$0	\$0	\$4,268
Art IX, Sec. 8.02 Reimbursements and Payments (2016-2017 GAA)	\$36,000	\$0	\$0
Comments: Product Development Research grant Application Fees			
<i>LAPSED APPROPRIATIONS</i>			
Art IX, Sec 8.02 Reimbursement and Payments (2016-2017 GAA)	\$0	\$(6,814)	\$0
<i>UNEXPENDED BALANCES AUTHORITY</i>			

2.B. Summary of Budget By Method of Finance
 85th Regular Session, Fiscal Year 2018 Operating Budget
 Automated Budget and Evaluation System of Texas (ABEST)

DATE: 11/30/2017
 TIME: 12:50:19PM

Agency code: **542** Agency name: **Cancer Prevention and Research Institute of Texas**

METHOD OF FINANCING	Exp 2016	Exp 2017	Bud 2018
Art I, I-16, Rider 8, Unexpended Balances within the Biennium (2016-2017 GAA) Comments: 2016 CPRIT Product Development Research Grant Application Fee Revenue UB	\$(65,057)	\$65,057	\$0
Art IX, Sec 8.07, Seminars and Conference (2016-2017 GAA)	\$(20,481)	\$(77,391)	\$0
Art IX, Sec 8.07, Seminars and Conference (2018-2019 GAA)	\$0	\$0	\$77,391
Regular Appropriations from MOF Table (2016-2017 GAA)	\$30,057	\$0	\$0
Art IX, Sec 8.10, Credit & Charge or Debit Card Services (2016-2017 GAA)	\$0	\$(1,169)	\$0
Art IX, Sec 8.10, Credit & Charge or Debit Card Services (2018-2019 GAA)	\$0	\$0	\$1,169
TOTAL, Appropriated Receipts	\$272,704	\$98,243	\$288,903
780 Bond Proceeds - General Obligation Bonds			
<i>REGULAR APPROPRIATIONS</i>			
Regular Appropriations from MOF Table (2016-2017 GAA)	\$300,000,000	\$300,000,000	\$0
Regular Appropriations from MOF Table (2018-2019 GAA)	\$0	\$0	\$300,000,000
<i>RIDER APPROPRIATION</i>			
Art I, I-16 Rider 5 Transfer to Department of State Health Services for the Cancer Registry (2016-2017 GAA)	\$(2,969,554)	\$(2,969,554)	\$0
Art I, I-15, Rider 5 Transfer to Department of State Health Services for the Cancer Registry (2018-2019 GAA)	\$0	\$0	\$(2,969,554)
Art IX, Sec 6.08 Benefits Paid Proportional by fund (2016-2017 GAA)	\$(139,609)	\$(156,337)	\$0
Art IX, Sec 6.08 Benefits Paid Proportional by fund (2018-2019 GAA)	\$0	\$0	\$(156,337)
<i>LAPSED APPROPRIATIONS</i>			
Regular Appropriations from MOF Table (2016-2017 GAA)	\$(4,803,895)	\$(8,941,196)	\$0

2.B. Summary of Budget By Method of Finance
 85th Regular Session, Fiscal Year 2018 Operating Budget
 Automated Budget and Evaluation System of Texas (ABEST)

DATE: 11/30/2017
 TIME: 12:50:19PM

Agency code: 542 Agency name: Cancer Prevention and Research Institute of Texas

METHOD OF FINANCING	Exp 2016	Exp 2017	Bud 2018
<i>UNEXPENDED BALANCES AUTHORITY</i>			
Art I, I-16 , Rider 9 Unexpended Balances Between Biennia (2016-2017 GAA)	\$2,113,256	\$0	\$0
Art I, I-16, Rider 8 Unexpended Balances within the Biennia (2016-2017 GAA)	\$(12,975)	\$12,975	\$0
Art I, I-15, Rider 9 Unexpended Balances between Biennia (2018-2019 GAA)	\$0	\$(731,883)	\$731,883
TOTAL, Bond Proceeds - General Obligation Bonds	\$294,187,223	\$287,214,005	\$297,605,992
802 License Plate Trust Fund Account No. 0802			
<i>REGULAR APPROPRIATIONS</i>			
Regular Appropriations from MOF Table (2016-17 GAA)	\$15,000	\$15,000	\$0
Comments: License Plate Revenue from Texans Conquer Cancer & Cancer of Unknown Primary Origin awareness plates			
Regular Appropriations from MOF Table (2018-19 GAA)	\$0	\$0	\$15,000
Comments: License Plate Revenue from Texans Conquer Cancer & Cancer of Unknown Primary Origin awareness plates			
<i>LAPSED APPROPRIATIONS</i>			
Unrealized license plate revenue	\$(1,300)	\$(4,030)	\$0
TOTAL, License Plate Trust Fund Account No. 0802	\$13,700	\$10,970	\$15,000
TOTAL, ALL OTHER FUNDS	\$294,473,627	\$287,323,218	\$297,909,895
GRAND TOTAL	\$294,473,627	\$287,323,218	\$297,909,895

2.B. Summary of Budget By Method of Finance
 85th Regular Session, Fiscal Year 2018 Operating Budget
 Automated Budget and Evaluation System of Texas (ABEST)

DATE: **11/30/2017**
 TIME: **12:50:19PM**

Agency code: **542**

Agency name: **Cancer Prevention and Research Institute of Texas**

METHOD OF FINANCING	Exp 2016	Exp 2017	Bud 2018
FULL-TIME-EQUIVALENT POSITIONS			
REGULAR APPROPRIATIONS			
Regular Appropriation from MOF Table (2016-2017 GAA)	32.0	32.0	0.0
Regular Appropriations from MOF Table (2018-2019 GAA)	0.0	0.0	35.0
UNAUTHORIZED NUMBER OVER (BELOW) CAP			
Unauthorized Number Over (Below) Cap	(3.0)	(3.0)	0.0
TOTAL, ADJUSTED FTES	29.0	29.0	35.0
NUMBER OF 100% FEDERALLY FUNDED FTEs	0.0	0.0	0.0

2.C. Summary of Budget By Object of Expense
 85th Regular Session, Fiscal Year 2018 Operating Budget
 Automated Budget and Evaluation System of Texas (ABEST)

DATE: 11/30/2017

TIME: 12:50:49PM

Agency code: 542

Agency name: Cancer Prevention and Research Institute of Texas

OBJECT OF EXPENSE	EXP 2016	EXP 2017	BUD 2018
1001 SALARIES AND WAGES	\$4,050,631	\$4,210,386	\$4,547,624
1002 OTHER PERSONNEL COSTS	\$84,117	\$183,174	\$42,641
2001 PROFESSIONAL FEES AND SERVICES	\$11,281,653	\$10,398,003	\$12,065,638
2003 CONSUMABLE SUPPLIES	\$17,278	\$12,943	\$27,584
2004 UTILITIES	\$33,416	\$32,071	\$60,205
2005 TRAVEL	\$88,888	\$73,160	\$132,500
2006 RENT - BUILDING	\$179,705	\$18,408	\$18,408
2007 RENT - MACHINE AND OTHER	\$59,196	\$30,433	\$32,172
2009 OTHER OPERATING EXPENSE	\$227,047	\$333,673	\$831,748
4000 GRANTS	\$278,451,696	\$272,030,967	\$280,151,375
Agency Total	\$294,473,627	\$287,323,218	\$297,909,895

2.D. Summary of Budget By Objective Outcomes
 85th Regular Session, Fiscal Year 2018 Operating Budget
 Automated Budget and Evaluation system of Texas (ABEST)

Date : 11/30/2017
 Time: 12:51:22PM

Agency code: 542

Agency name: Cancer Prevention and Research Institute of Texas

Goal/ Objective / OUTCOME	Exp 2016	Exp 2017	Bud2018
1 Create and Expedite Innovation in Cancer Research and Prevention Servs			
1 Cancer Research and Prevention Projects			
1 Non-State Funds Leveraged as Match for Research Grants (in millions)	19.90	28.20	24.30
2 Total Research Matching Fund Expenditures	50,751,125.00	77,074,118.00	81,000,000.00
3 % TX Regions w/ Cancer Prevention Services and Activities Initiated	100.00 %	100.00 %	100.00 %
4 Percentage of Grantees Receiving Compliance Training	0.00 %	100.00 %	100.00 %

3.A. Strategy Level Detail

DATE: 11/30/2017

TIME: 1:39:15PM

85th Regular Session, Fiscal Year 2018 Operating Budget
Automated Budget and Evaluation System of Texas (ABEST)

Agency code: 542 Agency name: Cancer Prevention and Research Institute of Texas

GOAL: 1 Create and Expedite Innovation in Cancer Research and Prevention Servs

OBJECTIVE: 1 Cancer Research and Prevention Projects

Service Categories:

STRATEGY: 1 Award Cancer Research Grants

Service: 21 Income: A.2 Age: B.3

CODE	DESCRIPTION	EXP 2016	EXP 2017	BUD 2018
Output Measures:				
KEY 1	Number Entities Relocating to TX for Cancer-Research Related Projects	2.00	0.00	1.00
2	# of Researchers Recruited	20.00	39.00	28.00
Explanatory/Input Measures:				
1	Number of Research Grant Awards	112.00	119.00	125.00
2	Average Dollar Amount of Research Grants Awarded	2,245,582.00	2,064,523.00	2,512,000.00
KEY 3	Number of Published Articles	1,281.00	2,047.00	900.00
KEY 4	Number of New Jobs Created and Maintained	3,835.00	3,229.00	1,325.00
Objects of Expense:				
4000	GRANTS	\$251,513,500	\$245,987,134	\$252,113,419
TOTAL, OBJECT OF EXPENSE		\$251,513,500	\$245,987,134	\$252,113,419
Method of Financing:				
780	Bond Proceed-Gen Obligat	\$251,513,500	\$245,987,134	\$252,113,419
SUBTOTAL, MOF (OTHER FUNDS)		\$251,513,500	\$245,987,134	\$252,113,419
TOTAL, METHOD OF FINANCE :		\$251,513,500	\$245,987,134	\$252,113,419
FULL TIME EQUIVALENT POSITIONS:				

3.A. Strategy Level Detail

DATE: 11/30/2017

TIME: 1:39:15PM

85th Regular Session, Fiscal Year 2018 Operating Budget
Automated Budget and Evaluation System of Texas (ABEST)

Agency code: 542 Agency name: Cancer Prevention and Research Institute of Texas

GOAL: 1 Create and Expedite Innovation in Cancer Research and Prevention Servs

OBJECTIVE: 1 Cancer Research and Prevention Projects

Service Categories:

STRATEGY: 2 Award Cancer Prevention Grants

Service: 23 Income: A.2 Age: B.3

CODE	DESCRIPTION	EXP 2016	EXP 2017	BUD 2018
Output Measures:				
KEY 1	Number of Cancer Prevention and Control Services Provided	557,856.00	812,070.00	500,000.00
Explanatory/Input Measures:				
KEY 1	Annual Age-adjusted Cancer Mortality Rate	152.80	149.60	156.80
Objects of Expense:				
4000	GRANTS	\$26,938,196	\$26,043,833	\$28,037,956
TOTAL, OBJECT OF EXPENSE		\$26,938,196	\$26,043,833	\$28,037,956
Method of Financing:				
780	Bond Proceed-Gen Obligat	\$26,924,496	\$26,032,863	\$28,022,956
802	Lic Plate Trust Fund No. 0802, est	\$13,700	\$10,970	\$15,000
SUBTOTAL, MOF (OTHER FUNDS)		\$26,938,196	\$26,043,833	\$28,037,956
TOTAL, METHOD OF FINANCE :		\$26,938,196	\$26,043,833	\$28,037,956
FULL TIME EQUIVALENT POSITIONS:				

3.A. Strategy Level Detail

DATE: 11/30/2017

TIME: 1:39:15PM

85th Regular Session, Fiscal Year 2018 Operating Budget
Automated Budget and Evaluation System of Texas (ABEST)

Agency code: 542 Agency name: Cancer Prevention and Research Institute of Texas

GOAL: 1 Create and Expedite Innovation in Cancer Research and Prevention Servs

OBJECTIVE: 1 Cancer Research and Prevention Projects

Service Categories:

STRATEGY: 3 Grant Review and Award Operations

Service: 09 Income: A.2 Age: B.3

CODE	DESCRIPTION	EXP 2016	EXP 2017	BUD 2018
Output Measures:				
1	Number of Grants Reviewed for Compliance	332.00	276.00	225.00
Objects of Expense:				
1001	SALARIES AND WAGES	\$2,776,413	\$2,939,141	\$2,949,626
1002	OTHER PERSONNEL COSTS	\$65,223	\$125,977	\$3,856
2001	PROFESSIONAL FEES AND SERVICES	\$10,462,060	\$9,734,778	\$11,136,882
2003	CONSUMABLE SUPPLIES	\$0	\$0	\$0
2004	UTILITIES	\$14,345	\$13,485	\$1,628
2005	TRAVEL	\$50,500	\$48,218	\$87,500
2006	RENT - BUILDING	\$157,282	\$0	\$0
2007	RENT - MACHINE AND OTHER	\$32,296	\$0	\$0
2009	OTHER OPERATING EXPENSE	\$106,147	\$52,389	\$411,018
TOTAL, OBJECT OF EXPENSE		\$13,664,266	\$12,913,988	\$14,590,510
Method of Financing:				
666	Appropriated Receipts	\$272,704	\$98,243	\$288,903
780	Bond Proceed-Gen Obligat	\$13,391,562	\$12,815,745	\$14,301,607
SUBTOTAL, MOF (OTHER FUNDS)		\$13,664,266	\$12,913,988	\$14,590,510
TOTAL, METHOD OF FINANCE :		\$13,664,266	\$12,913,988	\$14,590,510
FULL TIME EQUIVALENT POSITIONS:		24.0	22.0	28.0

3.A. Strategy Level Detail

DATE: 11/30/2017

TIME: 1:39:15PM

85th Regular Session, Fiscal Year 2018 Operating Budget
Automated Budget and Evaluation System of Texas (ABEST)

Agency code: 542 Agency name: Cancer Prevention and Research Institute of Texas

GOAL: 2 Indirect Administration

OBJECTIVE: 1 Indirect Administration

STRATEGY: 1 Indirect Administration

Service Categories:

Service: 09 Income: A.2 Age: B.3

CODE	DESCRIPTION	EXP 2016	EXP 2017	BUD 2018
Objects of Expense:				
1001	SALARIES AND WAGES	\$1,274,218	\$1,271,245	\$1,597,998
1002	OTHER PERSONNEL COSTS	\$18,894	\$57,197	\$38,785
2001	PROFESSIONAL FEES AND SERVICES	\$819,593	\$663,225	\$928,756
2003	CONSUMABLE SUPPLIES	\$17,278	\$12,943	\$27,584
2004	UTILITIES	\$19,071	\$18,586	\$58,577
2005	TRAVEL	\$38,388	\$24,942	\$45,000
2006	RENT - BUILDING	\$22,423	\$18,408	\$18,408
2007	RENT - MACHINE AND OTHER	\$26,900	\$30,433	\$32,172
2009	OTHER OPERATING EXPENSE	\$120,900	\$281,284	\$420,730
TOTAL, OBJECT OF EXPENSE		\$2,357,665	\$2,378,263	\$3,168,010
Method of Financing:				
780	Bond Proceed-Gen Obligat	\$2,357,665	\$2,378,263	\$3,168,010
SUBTOTAL, MOF (OTHER FUNDS)		\$2,357,665	\$2,378,263	\$3,168,010
TOTAL, METHOD OF FINANCE :		\$2,357,665	\$2,378,263	\$3,168,010
FULL TIME EQUIVALENT POSITIONS:		5.0	7.0	7.0

3.A. Strategy Level Detail

DATE: 11/30/2017

TIME: 1:39:15PM

85th Regular Session, Fiscal Year 2018 Operating Budget
Automated Budget and Evaluation System of Texas (ABEST)

SUMMARY TOTALS:

OBJECTS OF EXPENSE:	\$294,473,627	\$287,323,218	\$297,909,895
METHODS OF FINANCE :	\$294,473,627	\$287,323,218	\$297,909,895
FULL TIME EQUIVALENT POSITIONS:	29.0	29.0	35.0

4.D. Estimated Revenue Collections Supporting Schedule
 85th Regular Session, Fiscal Year 2018 Operating Budget
 Automated Budget and Evaluation System of Texas (ABEST)

DATE: 11/30/2017
 TIME: 3:38:29PM

Agency Code: **542**

Agency name: **Cancer Prevention and Research Institute of Texas**

FUND/ACCOUNT	Exp 2016	Exp 2017	Bud 2018
802 Lic Plate Trust Fund No. 0802, est			
Beginning Balance (Unencumbered):	\$0	\$0	\$0
Estimated Revenue:			
3014 Mtr Vehicle Registration Fees	13,700	10,970	15,000
Subtotal: Estimated Revenue	<u>13,700</u>	<u>10,970</u>	<u>15,000</u>
Total Available	<u>\$13,700</u>	<u>\$10,970</u>	<u>\$15,000</u>
DEDUCTIONS:			
Prevention - Patient Support Services	(13,700)	(10,970)	(15,000)
Total, Deductions	<u>\$(13,700)</u>	<u>\$(10,970)</u>	<u>\$(15,000)</u>
Ending Fund/Account Balance	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>

REVENUE ASSUMPTIONS:

CONTACT PERSON:

Dan Limas

4.D. Estimated Revenue Collections Supporting Schedule
 85th Regular Session, Fiscal Year 2018 Operating Budget
 Automated Budget and Evaluation System of Texas (ABEST)

DATE: 11/30/2017
 TIME: 3:38:29PM

Agency Code: **542**

Agency name: **Cancer Prevention and Research Institute of Texas**

FUND/ACCOUNT	Exp 2016	Exp 2017	Bud 2018
5136 Cancer Prevention and Research Fund			
Beginning Balance (Unencumbered):	\$92,159	\$85,538	\$78,560
Estimated Revenue:			
3722 Conf, Semin, & Train Regis Fees	190,083	58,079	170,343
3802 Reimbursements-Third Party	76,000	33,186	40,000
Subtotal: Estimated Revenue	266,083	91,265	210,343
Total Available	\$358,242	\$176,803	\$288,903
DEDUCTIONS:			
Legal Services- Due Diligence	(41,000)	(98,243)	0
CPRIT Biennial Conference	(231,704)	0	(288,903)
Total, Deductions	\$(272,704)	\$(98,243)	\$(288,903)
Ending Fund/Account Balance	\$85,538	\$78,560	\$0

REVENUE ASSUMPTIONS:

CONTACT PERSON:

Dan Limas

4.D. Estimated Revenue Collections Supporting Schedule
 85th Regular Session, Fiscal Year 2018 Operating Budget
 Automated Budget and Evaluation System of Texas (ABEST)

DATE: 11/30/2017
 TIME: 3:38:29PM

Agency Code: 542

Agency name: Cancer Prevention and Research Institute of Texas

FUND/ACCOUNT	Exp 2016	Exp 2017	Bud 2018
5168 Cancer Prevent/Resrch Interest&Sink			
Beginning Balance (Unencumbered):	\$0	\$0	\$38,695
Estimated Revenue:			
3748 Royalties	0	38,695	36,713
Subtotal: Estimated Revenue	<u>0</u>	<u>38,695</u>	<u>36,713</u>
Total Available	<u>\$0</u>	<u>\$38,695</u>	<u>\$75,408</u>
Ending Fund/Account Balance	<u>\$0</u>	<u>\$38,695</u>	<u>\$75,408</u>

REVENUE ASSUMPTIONS:

CONTACT PERSON:

Dan Limas